Techfest, IIT Bombay

DIGITAL MARKETING

Course Content

Topics Covered in the Workshop:

Session 1: Social Media

- Social media overview + trends
- Why care about Social Media?
- Social media strategy
- Social media best practices
- Community management (responding to comments, driving engagement)
- Instagram
- o Demystifying Community Building on Instagram
- o Creating a Instagram Marketing Strategy
- Live Facebook Community Building & Instagram Advertising
- Twitter
- o Twitter: The Jewel in the Social Media Crown
- Creating a Twitter Marketing Strategy
- LinkedIn
- Leveraging LinkedIn for B2B Lead Generation & Personal Branding

Session 2: Social Media

- Blogging
- · Instagram
- · Video & visual marketing (YouTube)
- · Emerging social networks (Snapchat, Periscope, Slideshare, Tumblr and more)
- · Efficiency and effectiveness (tools, workflows)
- · Measuring social media and ROI (return on investment)
- Planning & Creating a Multi-channel Social Media Strategy
- Getting started successfully